

Virginia Experimental Social Science Conference at the University of Virginia
Schedule

Friday, September 9th

1:00-1:20 Welcome: Monroe Hall Room 120

1:20-2:40 Methods

Greg Leo, *Vanderbilt University*

“Direct Preference Elicitation Over Public Outcomes”

Erkut Ozbay, *University of Maryland*

“Non-Monetary Incentives for Decongesting the Roads”

Robert Mayo, *George Mason University*

“Replicating the Triadic Trust Experiment on Mechanical Turk”

Sarah Tulman, *USDA Economic Research Service*

“Direct Outreach to Potential USDA Microloan Borrowers: A Field Experiment”

2:40-3:00 Break

3:00-4:20 Games

Shakun Mago, *University of Richmond*

“Best of Five Contest: An Experiment on Gender Differences”

Bill Shobe, *University of Virginia*

“The Effects of Consignment Sales on Emission Allowance Auctions”

Andrew Schotter, *New York University*

“Attention in Games: An Experimental Study”

Olivier Armantier, *New York Federal Reserve*

“Endogenous Reference Price Auctions for a Diverse Set of Commodities: An Experimental Analysis”

4:20-4:40 Break

4:40-6:00 Cooperation

Caleb Cox, *Virginia Commonwealth University*

“Common-value Public Goods and Informational Social Dilemmas”

Jennifer Pate, *Loyola Marymount University*

“Cost Asymmetry and Uncertainty in an Experimental Volunteer’s Dilemma”

Andrew Kloosterman, *University of Virginia*

“Cooperation in Stochastic Games: A Prisoner’s Dilemma Experiment”

Cathleen Johnson, *University of Arizona*

“Prisoner’s Dilemma Experiments: Choice of Partners and Scale of Interactions”

7:00 Dinner: The Garden Room in Hotel E on the West Range

Saturday, September 10th

8:00-9:00 Breakfast

9:00-10:20 Finance

Doug Davis, *Virginia Commonwealth University*

“Fixed Prices and Regulatory Discretion as Triggers for Contingent Capital Conversion: An Experimental Examination”

Noah Myung, *Naval Postgraduate School*

“Cutthroats or Comrades: Information Sharing Among Competing Fund Managers”

Marco Cipriani, *New York Federal Reserve*

“Endogenous Leverage and Default in the Laboratory”

Patrick Dennis, *University of Virginia*

“Open Numerical Judgments Cluster on Prominent Numbers: Evidence from Rushed Stock Traders and Slacking MTurkers”

10:20-10:40 Break

10:40-12:00 Choice

Sudipta Sarangi, *Virginia Tech*

“Optimizing Choice Architectures”

Emel Filiz Ozbay, *University of Maryland*

“Preference for the Size of Ambiguous Jar”

Dan Houser, *George Mason University*

“Acquired Impulse Control: An Experimental Analysis of Cheating Among Humans Intolerant to Alcohol”

Sean Crockett, *Baruch College, CUNY*

“Measuring Certainty Equivalent Probabilities for Ambiguity”

12:00-1:00 Lunch

1:00-2:20 Information

Cesar Martinelli, *George Mason University*

“Collective Experimentation: Theory and Experiments”

Guillaume Frechette, *New York University*

“Rules and Commitment in Communication”

Alec Smith, *Virginia Tech*

“Dynamic Unstructured Bargaining with Private Information: Theory and Experiment”

Alistair Wilson, *University of Pittsburgh*

“Cursed through Time: Dynamic Adverse Selection in the Laboratory”

2:20-2:40 Break

2:40-4:00 Social Preferences

Edward Millner, *Virginia Commonwealth University*

“Feelings of Ownership and Allocations in Dictator Games”

David Huffman, *University of Pittsburgh*

“A Global Survey of Economic Preferences”

Oleg Korenok, *Virginia Commonwealth University*

“Taking Aversion”

Haley Harwell, *University of Richmond*

“Did the Ice Bucket Challenge Drain the Philanthropic Reservoir?: Evidence from a Real-Donation Lab Experiment”